

# SWORD HEALTH

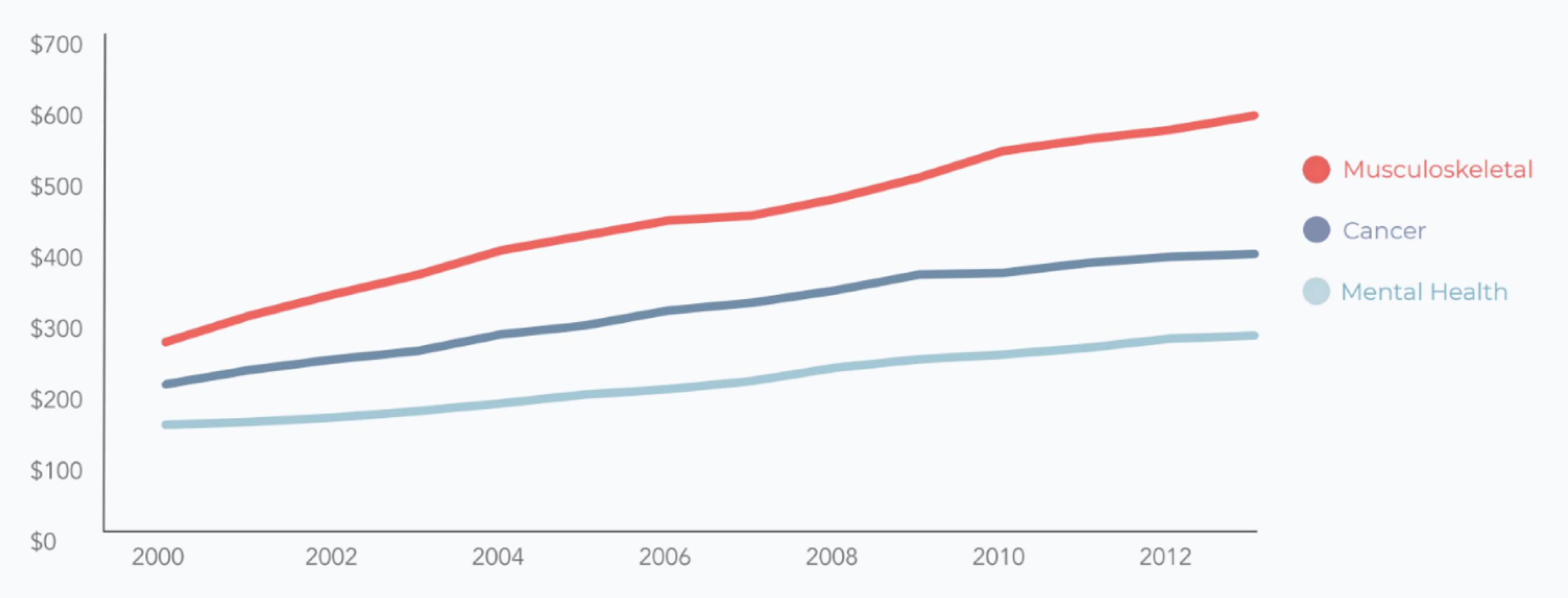
Virgilio Bento, PhD
Founder and CEO SWORD Health





# And right now we spend more money treating Musculoskeletal conditions than Cancer and Mental Health combined<sup>1</sup>



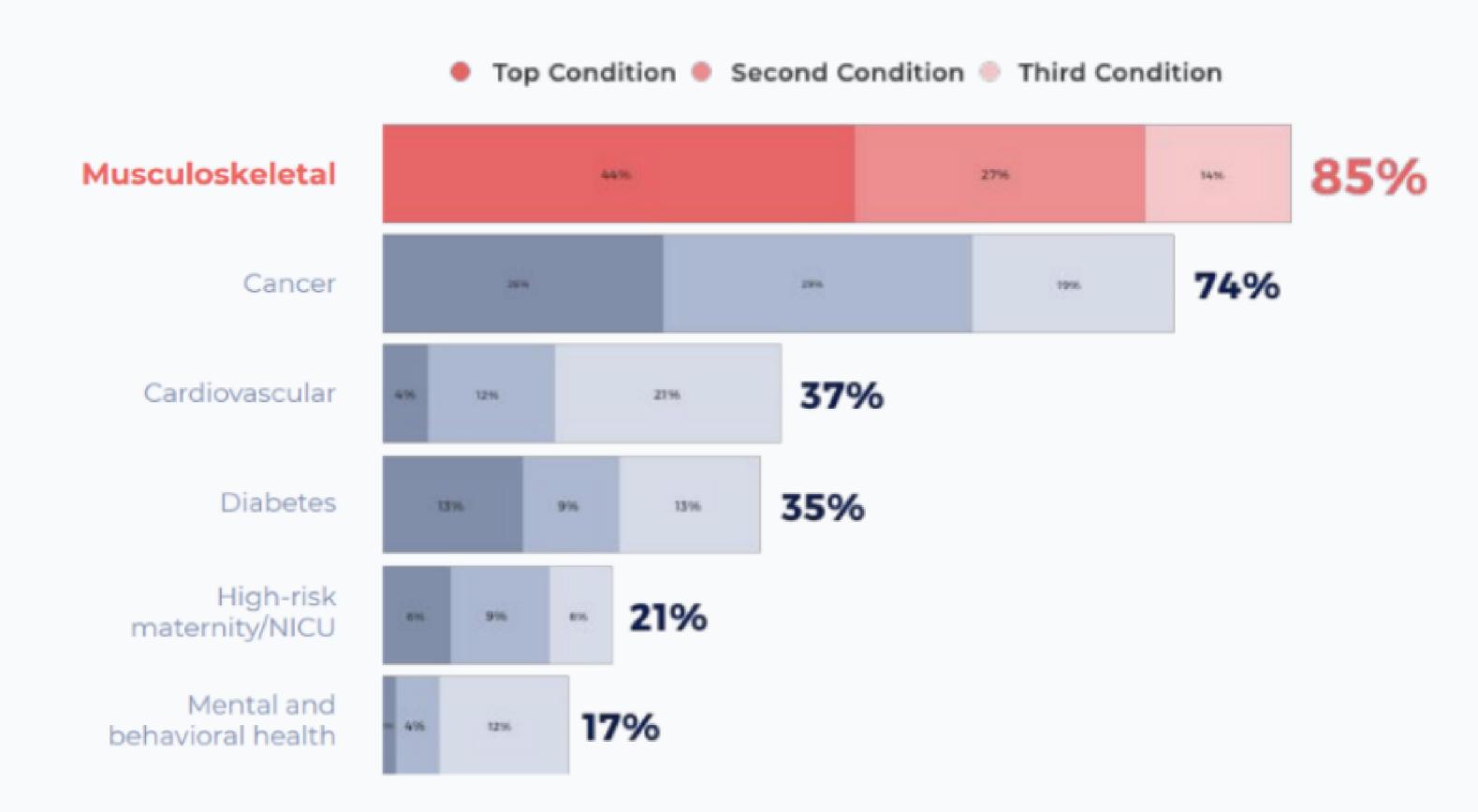


Per capita expenditures in US \$ by disease category

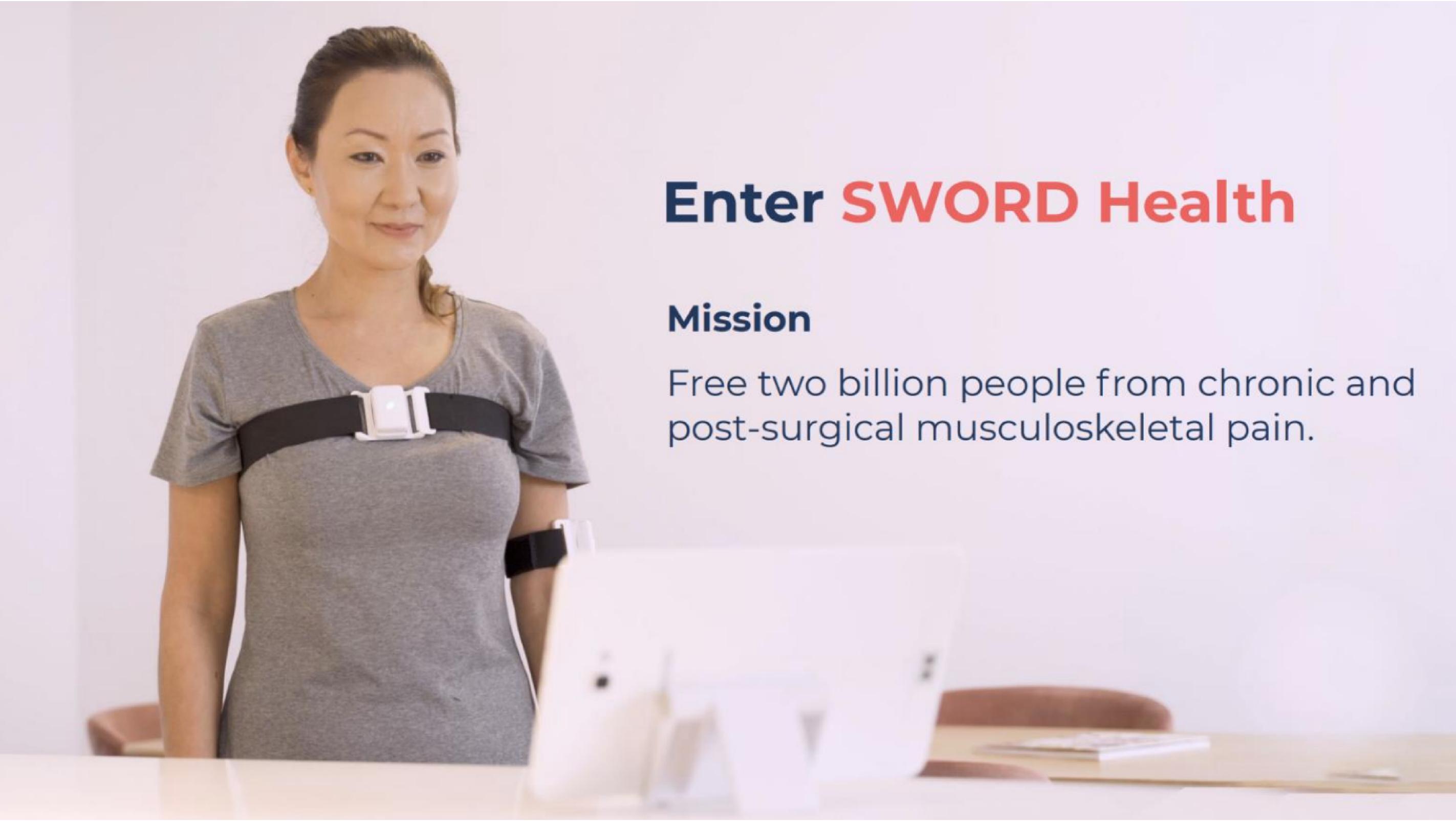
<sup>&</sup>lt;sup>1</sup> Source: Kaiser Family Foundation analysis of the Bureau of Economic Analysis Health Care Satellite Account (Blended Account). Accessed January 25, 2019.



Musculoskeletal care alone is the #1 cost for self-funded employers - and the fastest growing.



Large Employers' Top Conditions Impacting Health Care Costs, 20191





# Clinical-grade Musculoskeletal care made virtual

# Copyright 2021 SW

# Snapshot of SWORD Health



**Europe**Founded 2015

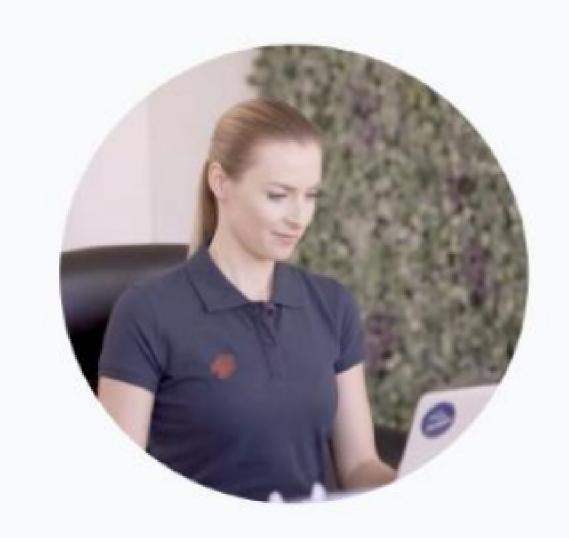
Australia 2018

United States
Dec 2019





# SWORD is the most complete solution in the virtual MSK space



**Physical Therapists** 

SWORD uses licensed PTs to deliver 100% of the human care.



Sensor-based tech

Gives real-time feedback that's more accurate than human eyes



### Works for everyone

Treats all the major joints, for chronic pain and post-surgical rehab



# The Human Touch delivered by Licensed PTs

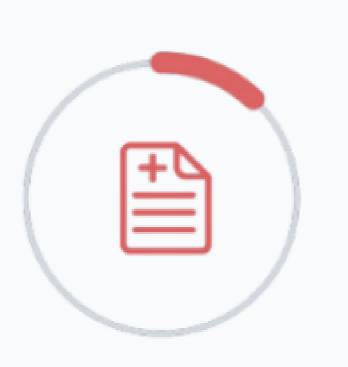
Therapeutic exercise

Behavioral coaching



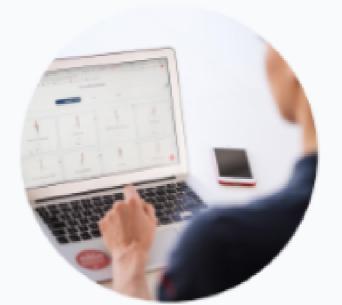
Clinical education

Cognitive behavioral therapy 100% of care by DPTs
4.5 years of prior experience



**12**%

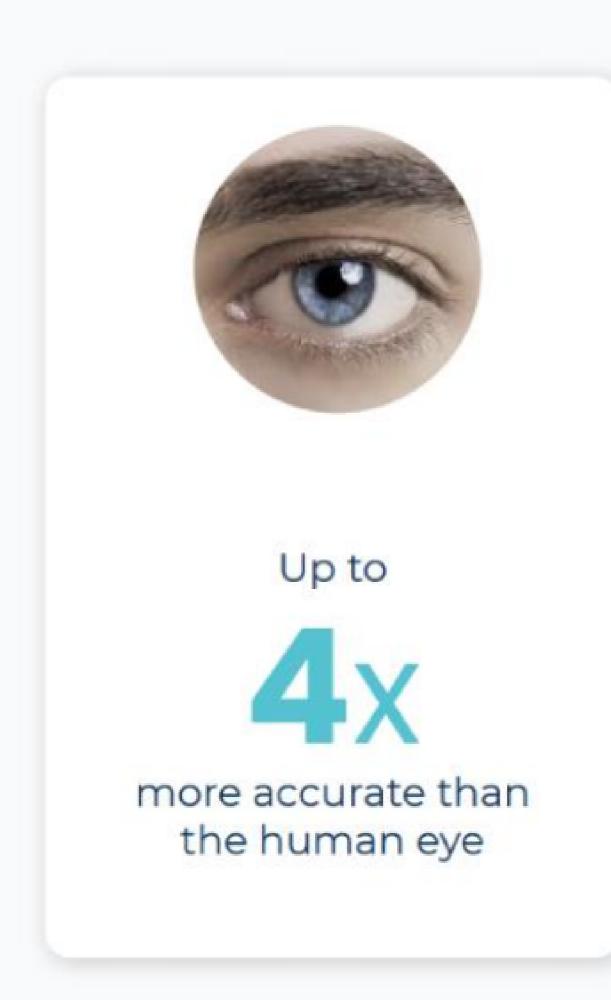
of SWORD members get a prescription for a different area than where they feel pain



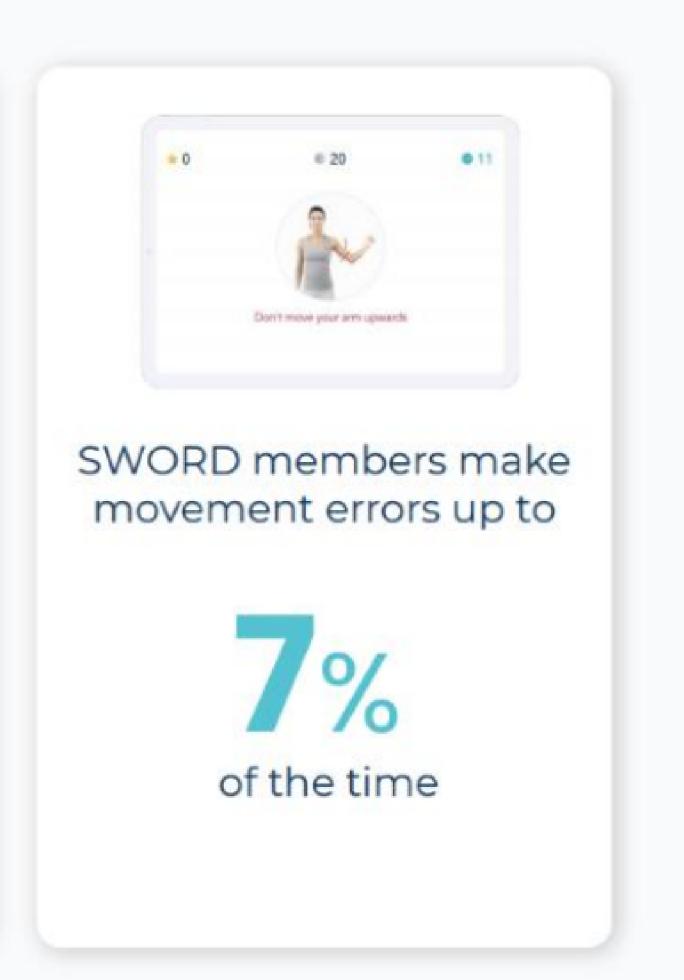
2-4 times a week
SWORD PT's adjust members'
programs



# Sensor-based tech gives accurate feedback and corrects their form

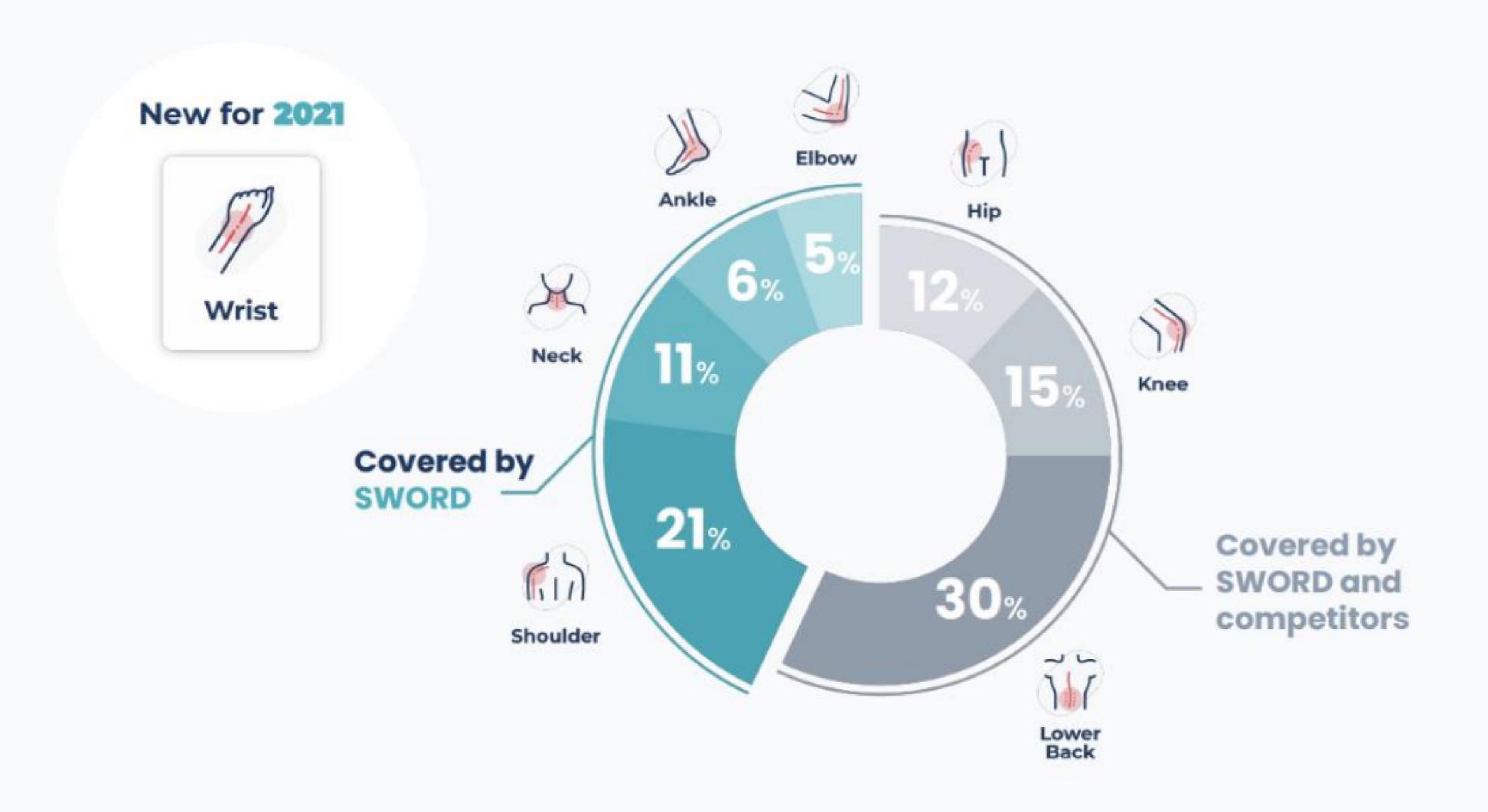








# Works for all the major joints, for chronic pain and post-surgery rehab



Distribution of Therapies

Based on Employer Case Study





"I've completely stopped my medication. It really has changed my life."

Sara, low back pain

"I thought I was destined for surgery and this program has saved me from that."

Jacqueline, neck pain



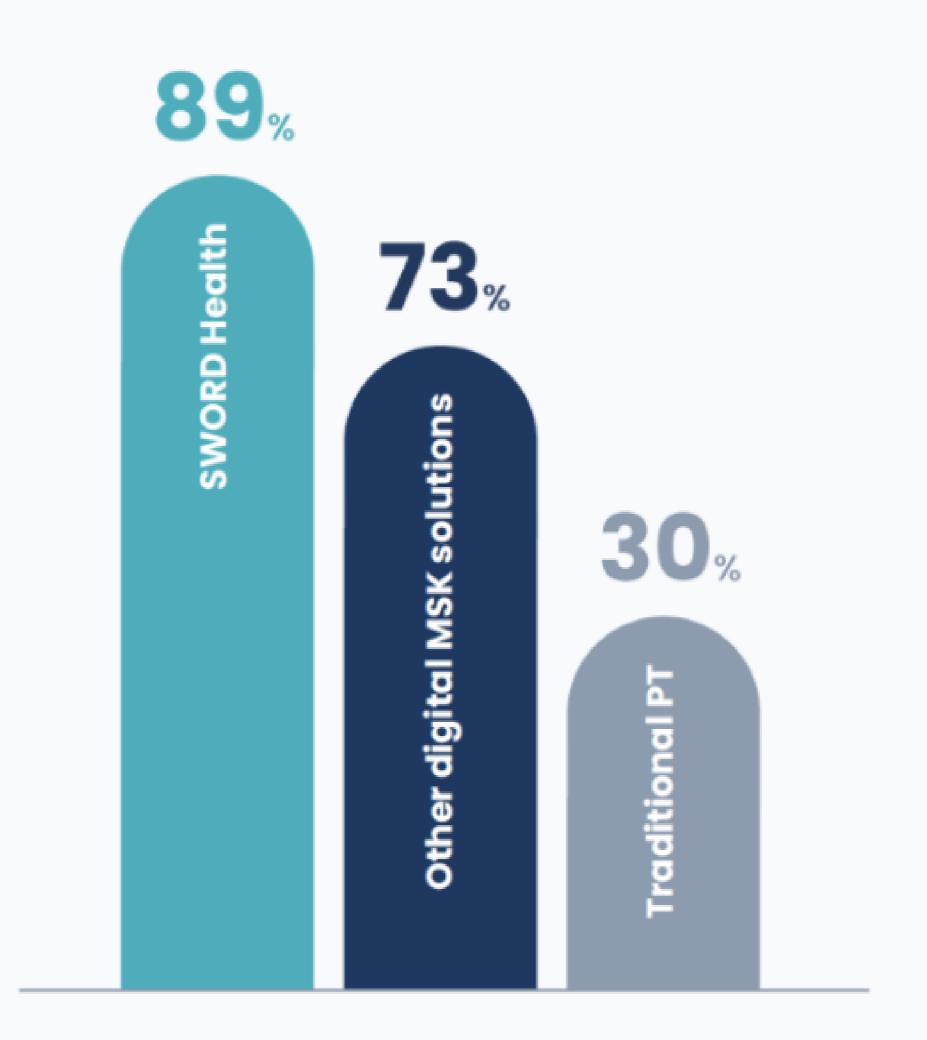




# Most Engaging MSK Solution



Satisfaction



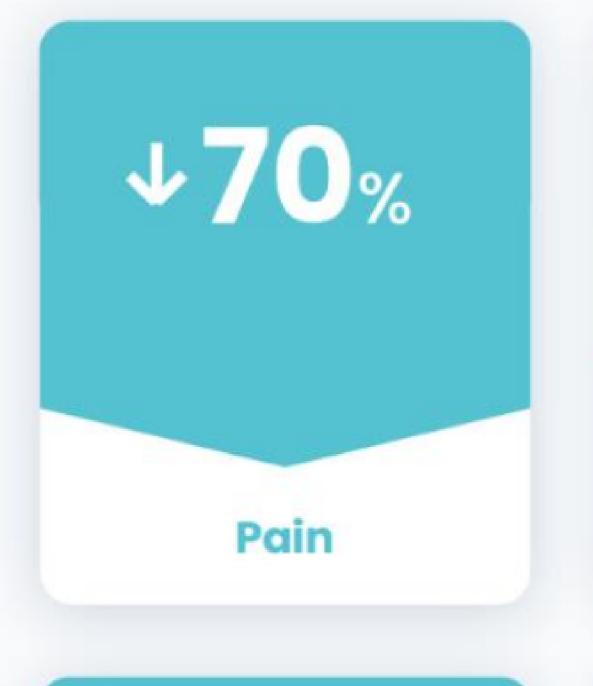
Treatment completion rate

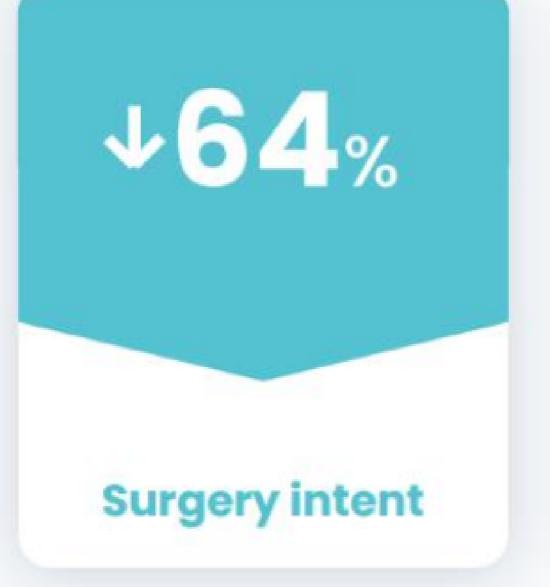
1 in 2

members did their exercises on Christmas Day 2020



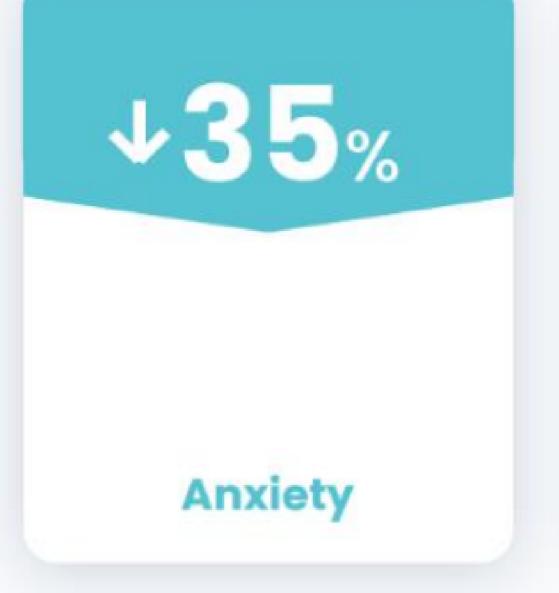
### Outcomes













"What a gift to have first-class physical therapy at home. After 7 weeks, I feel like a new man."

Arthur, low back pain





# Fastest growing virtual MSK company in the U.S.

increase in revenue from 2020 to 2021

fastest growing MSK solution in market

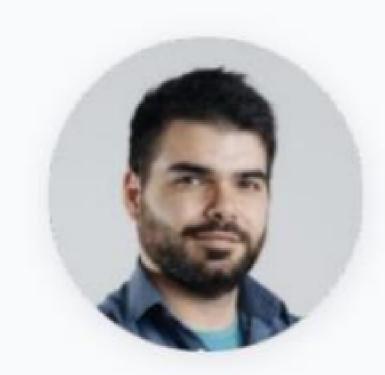
digital PT minutes delivered in 2020

## We've built one of the best teams in Digital Health



Virgílio Bento, PhD

Founder & Chief Executive Officer



Márcio Colunas

Co-Founder & Chief Scientific

Officer



Fernando Correia, MD

Chief Medical Officer



Erica Pham

General Counsel

Former VP of Legal at Clover

Health



Thach Nguyen

Chief Talent Officer

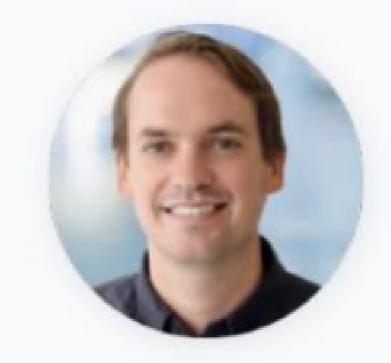
Former Global HR Business
Partner at Airbnb



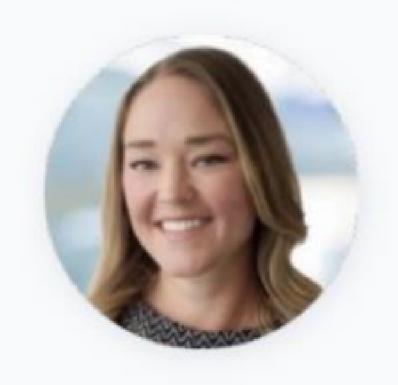
Kyle Spackman

SVP of Commercial

Former Head of Enterprise
Sales at Artemis Health



VP of Customer Success
Former Director of Customer
Success at Virta Health



Ashley Ortega

VP of Partnerships and
Alliances

Former Senior Director

Partnerships at Virta Health



Alexandre Droulers

VP of Growth

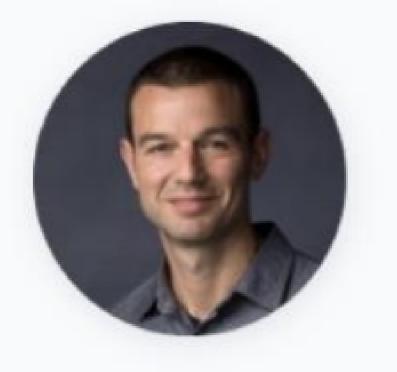
Former Head of US & Canada
Central Operations, JUMP at Uber



Scott Albrecht

VP of Finance

Former VP of Finance at MealPal



Steve Collins

VP of Enrollment Marketing

Former Senior Director of

Marketing at Rally Health

# Thank You

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